

## **CRIsoft LATEST ACHIEVEMENTS AND TECHNICAL IMPROVEMENTS**

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The latest achievements and technical improvements of CROS - (CRIsoft Organization Server) confirm the experience gained in more than 12 years of successful implementations, in different industries with different business models and expectation. The current results for 2003 confirm again the leader position of CRIsoft among Romanian software developers of integrated systems.

During 2003 the two main parts of CROS (CRIsoft Organization Server): CROS ERP (Enterprise Resources Planning) designed for the organizations management and CROS FRC - Billing and Customer Relationship designed as IT support for the core business of public utilities companies were improved, have got new technical improvements and new customers. Below are the most important achievements during 2003.

The main achievements of CRIsoft and also to our client Electrica are the CROS FRC extension for supporting the billing activities for the 850.000 Electrica Banat customers. During 2002 the system was already implemented and working within Electrica Timisoara, but during 2003 there was a huge rollout covering the other three counties of Electrica Banat: Arad, Hunedoara, Caras Severin. The CROS FRC modules, the IBM hardware, the Xnet network and the technical people of Electrica Banat manage now one of the major IT system in Romania covering from the domestic customers living in big cities and small villages to huge industrial plants, with different methods for reading the metering units and computing the electric power bill.

Among CROS FRC's most important achievements for 2003 we can mention: the opening within Apa Nova Ploiesti of the first Romanian Call-Center in public utilities field. At the present time, Apa Nova Ploiesti is able to give fast access to its 25.000 clients to all the information regarding the invoice and invoicing methods, through the use of a free phone number. One other important thing is the finalization of the interface with a portable computer for water meters reading, with a direct result in efficiency growth for data collecting.

The new functionalities of the interface between CROS ERP and the bar codes readers, will lead to the improvement of warehouse management and supply activities in Valrom as well as other CROS ERP clients. With an online architecture the data is not saved on the reader, but on the server, the supply activities take place on-line and the over watch of the workers activity within the warehouse has been improved.

During 2003 has been finalized another new modules for leasing and auto service. At Romstal Leasing the entire flow between offer and the last invoice was automated by CROS ERP system. Radcini is managing more than 7 services, 2 stores and a central warehouse using CROS ERP.

The new version of CROS ERP the HR modules in the last phase of the implementation at Electrica Muntenia Sud - Bucuresti , the new functionalities for CROS ERP production management used by Rombat Bistrita, the improve CROS ERP support for sales process at Mobexpert and Electrolafa Bistrita show the huge experience included in the CROS products family and CRIsoft team.