

**Present on the Romanian IT market for 20 years, CRIssoft is one of the most important software developers for integrated information systems. The solutions offered by CRIssoft are focused on the most important issues for a company, meaning bringing value to the day-by-day activity and automating the information flows.**

**CRIssoft®**  
Programe care gândesc



**Intelligent solutions,  
efficient management**

**CROS family of products includes:**

**CROS ERP (Enterprise Resources Planning)** – provides integrated information support for all the processes within the organization: sales and logistics activities, accountancy – financial, investments, costs and budget management, assets and inventory management, production planning and overview, planning and overview of repairs and maintenance activities, human resources, marketing, decision support, leasing activities, information management for service activities.

**Specialized modules of CROS ERP are:**

❑ **CROS Service** – technical and economical information management regarding automotive service activity.

❑ **CROS Leasing** – technical and economical information management regarding the leasing operations.

❑ **CROS HR** – human resources management – organization and payroll

❑ **CROS Warehouse** – designed to increase the efficiency and to optimize the warehouses' activity using mobile bar code readers. The solution can be integrated with any ERP system.

❑ **CROS FRC (Supply, Billing and Customer Relationship)** – provides informational support mainly for public utilities companies, water, gas, electrical power and other products services, with the invoice established based on a periodical consumption.

**CRIssoft also provides:**

- ✓ CRIssoft Business Analysis services;
- ✓ Implementation services for CROS systems;

- ✓ CRIssoft Technical Support Services;
- ✓ Outsourcing for different activities.

**CROS** integrated systems sustain the activity of important companies in Romania such as: Mobexpert Group, Romstal and Farmexim Group, Radacini Group, ENEL Romania, Apa Nova Ploiesti (Veolia Water Group), Rombat, CUP Focsani, Apavital Iasi, Apa Brasov and many others.

The benefits obtained using CROS, helps to solve business requests through a better adaptability to a more dynamic business environment. The flexibility of the system allows fast changings, without hardware constraints or supplementary costs from the informatic system.

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① The most visible growth in the Romanian IT&C market in 2011 will be in the Outsourcing area. The outsourcing growth is due to investments during the global economic recession, maintaining the main purpose of the companies to reach their objectives. In order to optimize costs and increase the power of analysis, clients will focus on vendors using integrated information systems, capable to respond successfully to the company demands of flexibility and adaptability. Thereby companies will benefit from the best operational practices, services and qualified personnel with expertise in the field, being able to focus on the main income generating activity. Outsourcing has become a mature industry where those involved are able to manage new challenges and know how to achieve success.

② Taking into consideration the current requirements of the IT market, there is a high risk, for IT providers who won't adapt their applications to Web technology, to be removed from the competition. Web technology offers several advantages, including efficient management and device independence in choosing hardware and software operating system, having a high compatibility with a wide range of mobile devices. Business strategy often requires reductions in the costs, for both producers and distributors, and improved procurement processes. As a result, electronic communication between organizations through the EDI systems will become a necessity for the business. Nowadays, many companies offer packages of integrated Web-based electronic commerce and EDI.

③ The number of IT employees is increasing, even in times of crisis. Labor demand in this area prevails, which can be seen through a simple search on recruitment sites. However, candidates shouldn't be limited to general knowledge of the software area, they should specialize in areas that require IT&C professionals. The most wanted are senior level candidates, with expertise in a wide range of software products, with skills combination of a programmer with the system analyst. In the future, the jobs from IT area will provide some comfort to employees because no matter what happens on the market, they will continue to exist.



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